Appendix D-2

Slidell Memorial Hospital Research Guide.

HOW TO FIGHT GOLIATH AND WIN !

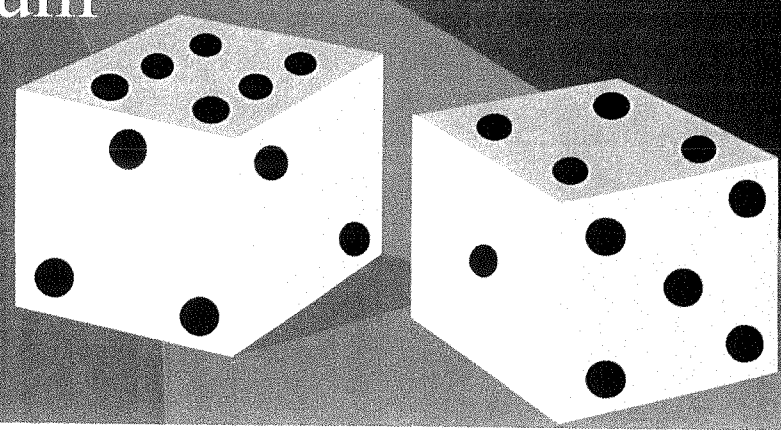
KATHY GOSS
CO-FOUNDER
SAVE OUR SLIDELL MEMORIAL HOSPITAL

The $150 Million Lottery

Military Road Alliance Forum

March, 2003

Kathy Goss



myuhc Hospital Comparison Tool - Microsoft Internet Explorer

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Address http://www.sqctool.com/index.asp?submittedpage=ok

myuhc.com

UnitedHealthcare

To determine whether a hospital you are comparing is in UnitedHealthcare's network, return to myuhc.com and choose the "Find a Physician/Hospital" option at the upper left. Return to myuhc

myuhc Hospital Comparison Tool

Hospital care can vary dramatically and not all hospitals provide the best care in all situations and for every type of illness. myuhc Hospital Comparison Tool will quickly help you find several hospital choices based on what's most important to you. It is fast, reliable, and completely confidential.

myuhc Hospital Comparison Tool includes The Leapfrog Group's hospital survey results regarding quality of care and patient safety measures. An asterisk (*) in the diagnosis or procedure list below indicates a diagnosis as defined by The Leapfrog Group.

Please provide the following information to obtain your personalized hospital comparison report.

Category: Medical

Diagnosis or Procedure: (Select a diagnosis/procedure)

Location Zip OR City State

Distance How far you are willing to travel: miles

Quantity Number of hospitals you'd like us to compare for you: 5

Hospital Selections

- Check here if you want to specify the hospitals for your report.
- Or, check here and we will select the hospitals in your area which have treated the most patients for what you need.

More than 100 studies have demonstrated better results at high-volume hospitals. Click here for more information on how hospitals are selected.

Optional - Gender and Age Information**

To view the number and percentage of patients for a specific gender or age range, please provide the following:

Gender Age

**Entering gender or age will not narrow the overall comparison to just these patients and will not affect the rankings of hospitals.

Continue

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Address http://www.vocatool.com/Index.asp?page=RankFactors.asp&SubmittedPage=ok

What's Most Important To You in Choosing a Hospital?

Next, so we can find the best hospital for you, rank each of the 5 evaluation measures below according to how important they are to you. We have suggested default ranks below, but you can change these as desired depending on your personal situation.

For Example:

- If you are being hospitalized for something relatively routine and highly unlikely to be fatal—say, hip surgery—the importance of mortality concerns may be low.
- If you have a high deductible on your health insurance, the importance of money may be high.
- If shorter hospital stays are not relevant to your circumstances, the importance of time may be low.

Please rank each of the 5 evaluation measures according to their importance to you by clicking on the appropriate choice. Any factor for which you click None will not affect the hospital ranking. Click Continue when you are finished.

Continue

	None	Very Low	Low	Medium	High	Very High
Patient Volume—Number of Patients Who've Gone There For What You Have						
Compares how many patients each hospital has treated for the specific condition or procedure.						
Problems or Unfavorable Outcomes—Number Who Have Developed Problems						
Compares the percentage of patients who developed problems. This may be related to the quality of a hospital's care.						
Mortality Rate						
Compares the percentage of patients who died while being treated.						
Time						
Compares the average number of days people stay in each hospital for this condition. If you rank time as having some importance for you, hospitals with shorter patient stays will receive a higher rating.						
Money						
Compares each hospital's average charges (not what you pay) for this treatment. If you rank money as having some importance for you, hospitals with lower charges will receive a higher rating. Keep in mind that although your share of the						

Done

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e) Money—Average Hospital Charges

You ranked Average Hospital Charges High in Importance

Lowest Charge: Slidell Memorial Hospital

The charges for Heart Attack can vary substantially from hospital to hospital. Depending on your insurance coverage, the level of charges may affect your deductible or coinsurance payments. Keep in mind that although your share of the charges may be minimal, hospital charges eventually effect your premiums.

Depending on your preferences, or for certain diagnoses, lower costs may not be better. In this case, you should have ranked Money as 'None' in terms of importance.

This chart shows the average hospital charges for Heart Attack. These charges exclude physician fees.

NOTE: We adjusted the data to reflect the severity of each patient's condition because some hospitals treat more complex cases than others. Click here for more information.

Hospital	Average Charge
Slidell Memorial Hospital	$14,749
Lucius Olen Crosby Memorial Hospital	$17,296
Hancock General Hospital	$23,193
Chalmette Medical Center	$27,870
Pendleton Memorial Methodist Hospital	$30,842

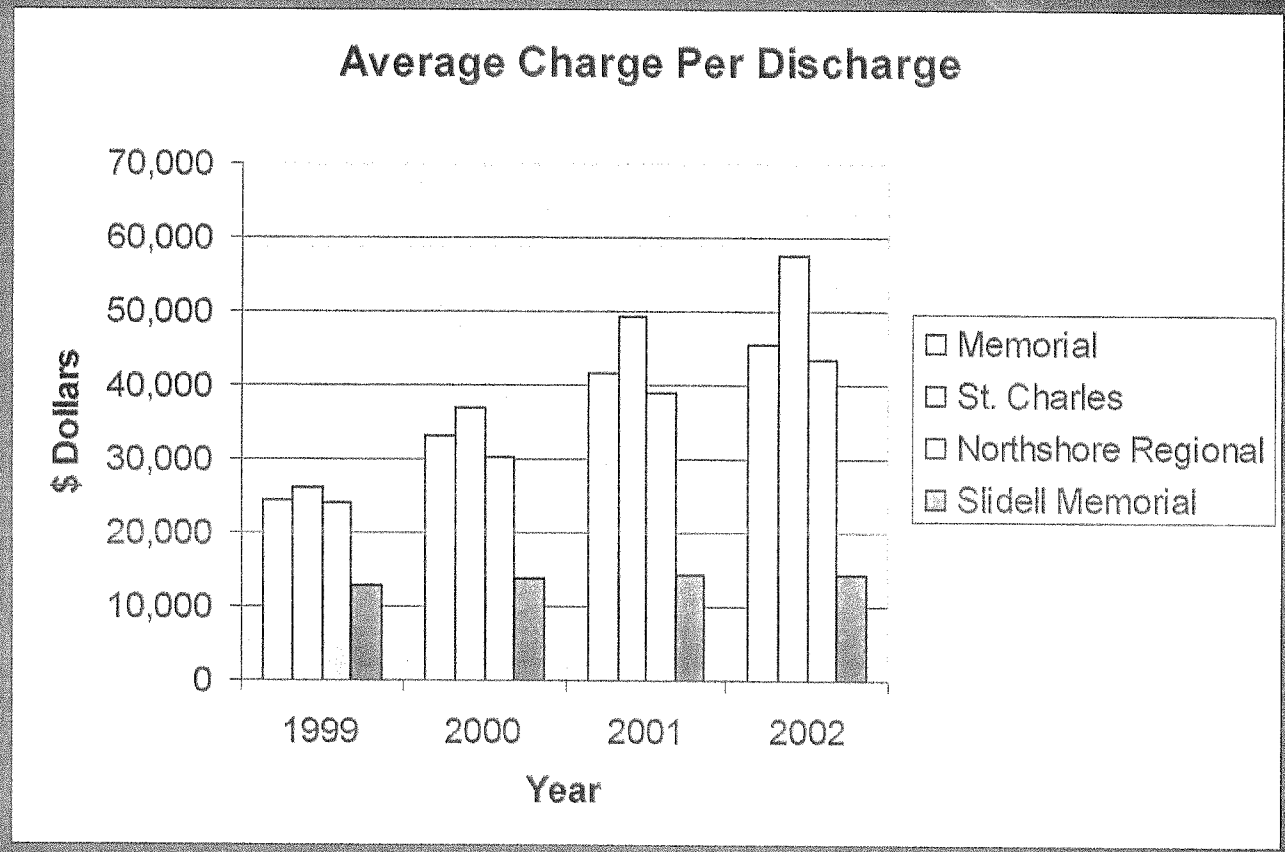
to Summary Chart

3. Other Comparisons

a) Growth in Patients

Most Growth: Slidell Memorial Hospital

Corporate Hospitals Cost More



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AMERICAN HOSPITAL DIRECTORY

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Your source for hospital financial information and utilization data

The American Hospital Directory provides online data for over 6,000 hospitals. Our database of information is built from Medicare claims data, cost reports, and other public use files obtained from the federal Centers for Medicare and Medicaid Services (CMS).

The data also include AHA Annual Survey Data from the American Hospital Association and contact information from SK&A Information Services.

Our annual subscriptions have served healthcare professionals since 1997. Check out samples of key reports:

- [illegible]
- [illegible]
- Financial Reports
- [illegible]
- OP Data (APCs)
- [illegible]

Free Information

Summary hospital data are provided as a public service. Visit as often as you like and look up as many hospitals as you like. No registration is required.

Professional Services

More detailed information about hospitals is available to subscribers. See sample reports and subscription information for more.

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Custom Reports and Datasets

Just let us know what you need and we can provide a custom dataset to your specifications.

The Allegro Group

AHD In the News

May 2003
AHC Advisor
AHD featured in article about the use of competitor data to benchmark hospital OP departments <link>

April 21, 2003
For The Record
AHD's free outpatient data highlighted in "WWW Watch" column <link>

<News Archive>

About the company / Site Map / Email: support@ahd.com / No SPAM
All users should read notice, disclaimer, and agreement.

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Hospital Profile

Note to Professional Users:

The report below is provided as a public service.
Be sure to view both AHA and CMS data sections.
More detailed information is available to subscribers.

Subscription Information

View Sample Subscription Reports

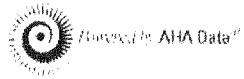
- Detailed Financial Information
- Inpatient Utilization Statistics
- Outpatient Utilization Statistics
- Expanded Data

AHA DATA	Profile	CMS (HCFA) DATA	Profile
Slidell Memorial Hsp & Med Ctr	[illegible]	SLIDELL MEMORIAL HOSPITAL	[illegible]

AHA Data

All information in this profile is licensed from
Health Forum, **An American Hospital Association Company.**
Data are for hospital FY2001 reporting periods (AHA cutoff 12/31/2002).
See AHA Survey form for instructions and definitions of terms
Data from AHA Annual Survey Database, Copyright 1999-2002, Health Forum, LLC, Chicago, Illinois

Powered by AHA Data



Hospital Characteristics

Name and address: **Slidell Memorial Hsp & Med Ctr**
1001 Gause Boulevard
SLIDELL, LA 70458-2987

Telephone: (985) 643-2200

Hospital Web site: www.smhplus.org

Medicare Provider Number: 190040

Type of Control: GOVT NONFED HOSP DISTRICT

Total Staffed Beds: 173

Services Provided

Facility or Service
General medical and surgical care (adult)
General medical and surgical care (pediatric)
Obstetric care

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Radio Station Guide
Web Events
Dell
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Media
Ford Motor Company - Civic Aff...
Hattiesburg American
MSN.com
RealPlayer Home Page
The Times of South Mississippi
SMGHS
Dead Fred
Freebies for Genealogists
Mental Help Net
Ancient Rome

Patient Origin for Top 3 Zip Codes

Data are from the Medicare Hospital Market Service Area File
for the calendar year ending 12/31/2002 versus prior year.

ZIP Code of Residence	Admissions	Days of Care	Charges	Admissions Inc/ (Dec)	Market Share
70458	1,005	5,724	$18,603,190	12.0%	61.0%
70460	395	1,995	$6,912,735	5.0%	54.0%
70461	302	1,715	$5,470,779	-2.0%	45.0%

Outpatient Utilization Statistics

All information in the following report is taken from the Hospital Outpatient PPS Select Public Use File.
Data are for the 12-month service period ending 3/31/2002.
This report is consistent with CMS (formerly HCFA) Data Release policies.

Statistics for the Top 20 Ambulatory Patient Classifications (APCs)

Click here for a description of Medicare APCs.

APC Number	APC Description	Number Patient Claims	Average Charge (1)	Average Cost (2)	Average Payment (3)
0246	CATARACT PROCEDURES WITH IOL INSERT	271	$2,377	$505	$1,269
0336	MAGNETIC RESONANCE ANGIOGRAPHY AND IMAGING WITHOUT CONTRAST	396	$1,095	$288	$387
0143	LOWER GI ENDOSCOPY	400	$1,032	$219	$382
0283	COMPUTERIZED AXIAL TOMOGRAPHY WITH CONTRAST	638	$584	$154	$234
0332	COMPUTERIZED ANGIOGRAPHY AND COMPUTERIZED AXIAL TOMOGRAPHY WITHOUT C	640	$457	$120	$229
0333	COMPUTERIZED TOMOGRAPHY ANGIOGRAPHY AND COMPUTERIZED AXIAL TOMOGRAPHY	546	$681	$179	$234
0260	LEVEL I PLAIN FILM EXCEPT TEETH	3,077	$102	$27	$38
0269	ECHOCARDIOGRAM EXCEPT TRANSESOPHAGEAL	544	$411	$109	$211
0080	DIAGNOSTIC CARDIAC CATHETERIZATION	64	$1,622	$429	$1,512
0286	MYOCARDIAL SCANS	271	$526	$138	$347
0141	UPPER GI PROCEDURES	262	$1,143	$243	$342
0728	FILGRASTIM 300 MCG INJECTION	270	$892	$173	$324
0095	CARDIAC REHABILITATION	2,521	$65	$17	$31
0368	LEVEL II PULMONARY TESTS	858	$124	$33	$81

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	Slidell Memorial Hospital		NorthShore Regional Medical Center	
	Number Medicare Inpatients	Average Charges	Number Medicare Inpatients	Average Charges
Cardiology	572	$9,607	262	$29,142
Cardiovascular Surgery	220	$46,294	176	$110,733
Gynecology	16	$15,197	33	$28,041
Medicine	938	$9,897	635	$28,517
Neurology	168	$9,611	92	$31,586
Oncology	34	$14,861	50	$31,129
Orthopedics	240	$20,332	323	$46,636
Pulmonology	422	$16,264	348	$49,742
Surgery	157	$32,384	134	$76,549
Urology	118	$12,875	97	$32,272
Vascular Surgery	59	$24,522	65	$50,795
Total	2,967	$16,015	2,259	$44,971

Comparison of Hospital Costs

Data above extracted from reports provided as a public service by American Hospital Directory Incorporated. All information in this report is taken from The Medicare Provider Analysis and Review (MedPAR) file. Data are for the federal fiscal year ending 09.30.2001.

It is easy to see why Tenet would want to obtain SMH's patient volume and increase Tenet profits.

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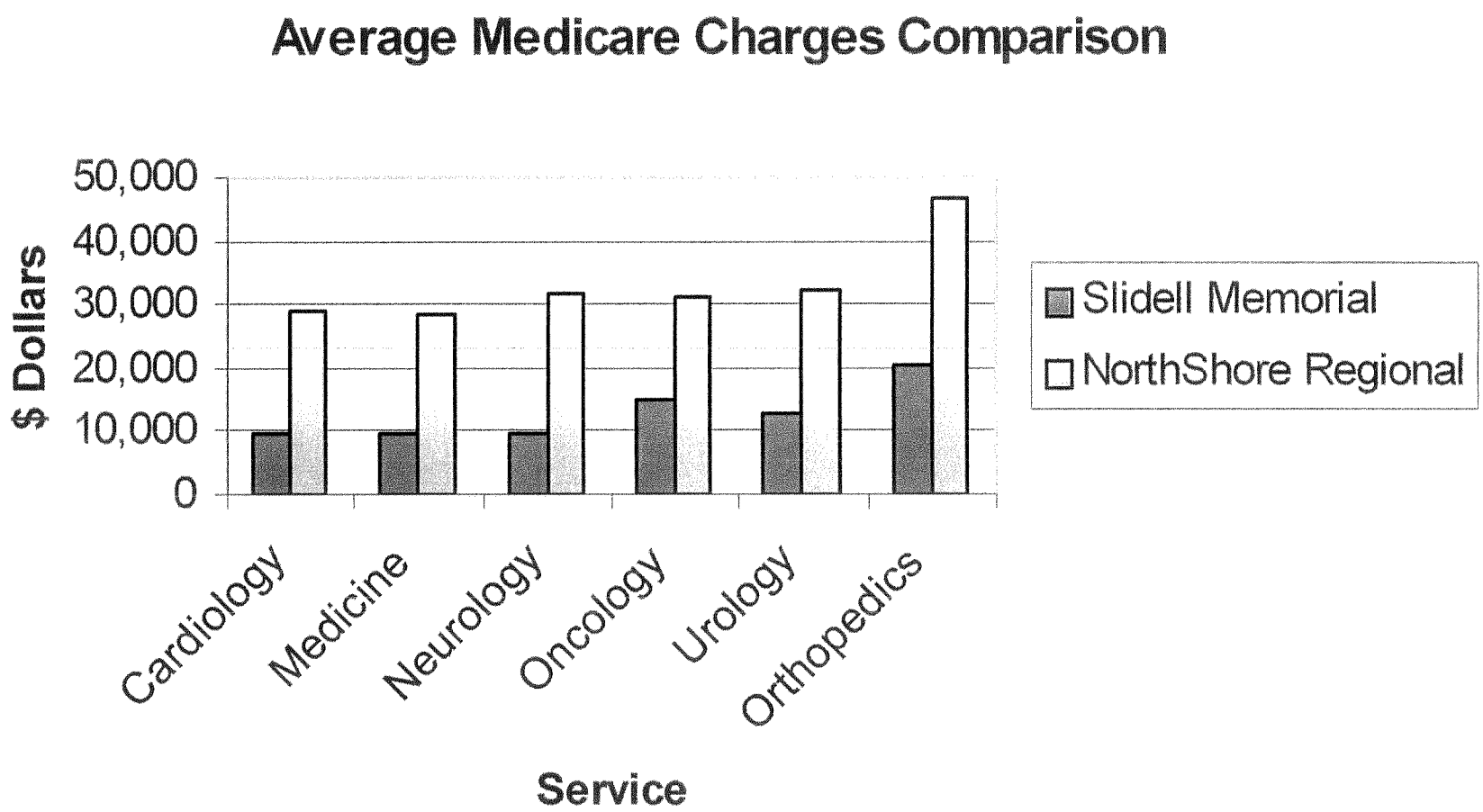
Why Charges Will Go Up After the Sale



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Joint Commission on Accreditation of Healthcare Organizations

Check **Organization Search Criteria**

For help on any of the search criteria below, click the underlined text to the left of the bars or the Help button below.

Type of Organization: Hospitals

Geographic Location: LOUISIANA

Organization Name: Slidell Memorial Hospital

City: Zip: 70458 County:

Accreditation Decision: <ALL>

Current Status: <ALL>

Scheduled Date: <NONE>

Search Help

Last Refresh Date: Oct 05, 2010

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Contents

Slidell Memorial Hospital
PO Box 52
Slidell, LA 70458

Summary of Accreditation Information

The following Performance Reports are available for this organization:

- Home Care Services
- Hospital Services

About the Organization Commentary

Organization Commentary (Includes All Services)

Understanding Performance Reports

About Performance Reports

Use of Performance Reports

How to Correct Health Care Organization Information

Joint Commission Public Information Policy

Performance Report Policies

Marketing and Communication Guidelines for Health Care Organizations

Glossary

SEARCH

2001 Hospital Performance Report

Joint Commission

Printer Friendly Version

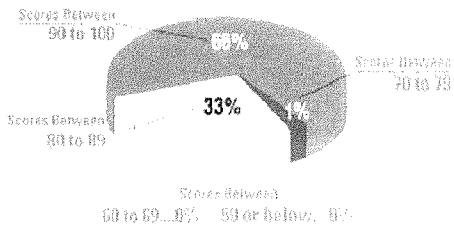
Areas Having Recommendations for Improvement

Areas Surveyed and Resulting Scores

Overall Evaluation Score

Full Survey Overall Evaluation Score: 96

Overall Evaluation Scores Comparative Data



Current Status

Updated Overall Evaluation: NA

Areas Having Recommendation for Improvement

Performance Area	Status	
(Identified during the Full Survey conducted 11/09/2001.)		
Medication Use	RESOLVED	06/07/2002
Implementation of Safety Plans	RESOLVED	01/07/2002

Back to Top

Performance Areas Surveyed and Resulting Scores

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Marketing and Communication Guidelines for Health Care Organizations

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Back to Top

Performance Areas Surveyed and Resulting Scores

PERFORMANCE AREAS	Full Survey Performance Area Scores (11/08/2001)	National Comparative Data Percent of Hospital Facilities That Received a Score of: (n=1505) 1	2	3	4	5	Updated Performance Area Scores & Dates	
PATIENT RIGHTS AND ORGANIZATION ETHICS								
Patient Rights	1	69%	31%	10%	0%	0%		
Organization Ethics	1	95%	5%	0%	0%	0%		
ASSESSMENT OF PATIENTS								
Initial Assessment Procedures	1	34%	22%	21%	12%	11%		
Pathology and Clinical Laboratory Services	1	91%	8%	1%	0%	0%		
Reassessment Procedures	1	96%	3%	1%	0%	0%		
Process for Patient Care Decisions	1	87%	9%	4%	0%	0%		
Relevant Policies	1	96%	3%	1%	0%	0%		
Needs Assessment for Specific Patient Populations	1	83%	14%	3%	0%	0%		
CARE OF PATIENTS								
Planning and Providing Care	1	76%	14%	6%	1%	2%		
Anesthesia Care	1	92%	5%	2%	0%	1%		
Medication Use	3	50%	19%	8%	0%	23%	1	06/07/2002
Nutrition Care	1	90%	9%	1%	0%	0%		
Operative Procedures	1	76%	16%	5%	2%	1%		
Rehabilitation Care	1	93%	6%	1%	0%	0%		
Special Procedures	2	64%	18%	11%	3%	4%		
EDUCATION								
Patient and Family Education	1	70%	23%	6%	1%	1%		
CONTINUITY OF CARE								

http://www.jcaho.org/wapps/perfrep/undrstd/hap/2001.htm#G120
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SMGHS
Dead Fred
Freebies for Genealogists
Mental Help Net
Ancient Rome

2000 County Business Patterns for St. Tammany, LA

Contact: cbp@census.gov or 301-457-2580

(For meaning of abbreviations and symbols, see note at end of table)

NAICS	Industry	Number of Employees	Annual Payroll ($1,000)	Total Establishments	Employment-size class 1-19	20-99	100-499	> 499
------	Total	51,712	1,155,604	4,615	4,369	539	60	7
11	Forestry, fishing, hunting, and agriculture support	(B)	(D)	9	8	1	0	0
113	Forestry and logging	(B)	(D)	4	3	1	0	0
1133	Logging	(B)	(D)	4	3	1	0	0
11331	Logging	(B)	(D)	4	3	1	0	0
113310	Logging	(B)	(D)	4	3	1	0	0
114	Fishing, hunting & trapping	0	77	4	4	0	0	0
1141	Fishing	(A)	(D)	3	3	0	0	0
11412	Fishing	(A)	(D)	3	3	0	0	0
114112	Shellfish fishing	(A)	(D)	3	3	0	0	0
1142	Hunting & trapping	(A)	(D)	1	1	0	0	0
11421	Hunting & trapping	(A)	(D)	1	1	0	0	0
114210	Hunting & trapping	(A)	(D)	1	1	0	0	0
115	Agriculture & forestry support activities	(A)	(D)	1	1	0	0	0
1151	Crop production support activities	(A)	(D)	1	1	0	0	0
11511	Crop production support activities	(A)	(D)	1	1	0	0	0
115112	Soil preparation, planting, & cultivating	(A)	(D)	1	1	0	0	0
21	Mining	938	11,846	37	32	5	0	0
211	Oil & gas extraction	71	4,187	12	11	1	0	0
2111	Oil & gas extraction	71	4,187	12	11	1	0	0
21111	Oil & gas extraction	71	4,187	12	11	1	0	0
211110	Crude petroleum & natural gas extraction	71	4,187	12	11	1	0	0
212	Mining (except oil & gas)	111	3,286	6	3	3	0	0
2123	Nonmetallic mineral mining & quarrying	111	3,286	6	3	3	0	0
21232	Sand, gravel, clay, refractory minerals mining	111	3,286	6	3	3	0	0
212321	Construction sand & gravel mining	111	3,286	6	3	3	0	0
213	Mining support activities	126	4,504	19	18	1	0	0
2131	Mining support activities	126	4,504	19	18	1	0	0
21311	Mining support activities	126	4,504	19	18	1	0	0
213111	Drilling oil & gas wells	(A)	(D)	3	3	0	0	0
213112	Oil & gas operations support activities	(D)	(D)	15	14	1	0	0
213113	Support activities for coal mining	(A)	(D)	1	1	0	0	0
22	Utilities	314	12,638	23	20	3	0	0
221	Utilities	314	12,638	23	20	3	0	0
2211	Elec pwr generation, transmsn & distribution	(D)	(D)	8	7	1	0	0
22111	Electric power generation	(D)	(D)	8	7	1	0	0
221112	Fossil fuel electric power generation	(D)	(D)	8	7	1	0	0
2212	Natural gas distribution	(B)	(D)	7	6	1	0	0

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What Does Corporate Healthcare for the Community?

$154 million in increased prices in the first year alone.

Each $1 results in $1.95 loss to potential retail sales ($300,454,440).

$1.86 loss to potential sales at restaurants/bars ($286,587,312).

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- Dell
- Links
- Media
- Ford Motor Company - Civic Affi...
- Hattiesburg American
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- RealPlayer Home Page
- The Times of South Mississippi
- SMGHS
- Dead Fred
- Freebies for Genealogists
- Mental Help Net
- Ancient Rome

HEALTHGRADES

HealthGrades' Ratings and Their Impact
Free Web Seminar for Hospitals **Sign Up Now!**

HealthGrades' Hospital Ratings Are Featured in Money Magazine's Fall 2003 Special Report, "The Best Healthcare for Your Family."

Provider Quality Ratings & Profiles

Hospitals (Nearly 5,000)
Get ratings and expert analysis for over 25 medical conditions or procedures.

Physicians (Over 420,000)
Research your physician or find the best physician with our comprehensive profiles.

Nursing Homes (Over 18,000)
Research your nursing home or find the best nursing home with our ratings and expert analysis.

Other Healthcare Providers

Choose a Healthcare Provider

Comprehensive Business Tools And Solutions

Hospital Executives:

Market Quality: A proven strategy to grow your business by sharing a compelling message of excellence with consumers, employers, payers and referring physicians.

Improve Quality: Quality information and unique tools and services to help you identify opportunities for improvement.

Quality Net Login: The online community for hospital clients.

Leapfrog Group - /HealthGrades Business Solutions:
Online and print products to efficiently and effectively disseminate hospital quality information to your enrollees.

Healthcare Quality Reports for Insurance/Finance Professionals: Quality Report Services to assist you in tracking a provider's comparative quality to assess their risk potential: Nursing Homes, Hospitals and Physicians.

Online Integrated Healthcare Quality Solutions: Proven, cost-effective methods of integrating HealthGrades' quality ratings and information into your company's Internet or Intranet site.

Healthcare Quality Reports for Consumers: Detailed reports containing valuable healthcare quality information on Nursing Homes and Physicians. Read about our affiliate program.

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2004 Analysis
Heart Attack

Ratings | Mortality Rates

Name	City State	Inhospital Mortality	Inhospital +1 Month Mortality	Inhospital +6 Months Mortality	Cardiac Procedure Availability	Leapfrog Group
North Oaks Medical Center	Hammond LA Map	***	***	***	Full	Not Available
Slidell Memorial Hospital and Medical Center	Slidell LA Map	***	***	***	Full	Not Available
Northshore Regional Medical Center	Slidell LA Map	***	***	***	Full	Results
Lakeview Regional Medical Center	Covington LA Map	***	***	***	Full	Results
St Tammany Parish Hospital	Covington LA Map	*	*	*	Full	Not Available

Source: Centers for Medicare and Medicaid Services
Last Updated: 09/09/2003
These ratings reflect data from the years 2000 through 2002.

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Note: Order does not reflect performance ranking. Hospitals are ordered by Medicare ID.

Major Teaching Hospitals

Hospital	City, State	ID No
St. Joseph's Hospital and Medical Center	Phoenix, AZ	030024
Saint Francis Hospital and Medical Center	Hartford, CT	070002
Medical College of Georgia Health, Inc.	Augusta, GA	110034
Evanston Northwestern Healthcare	Evanston, IL	140010
Advocate Lutheran General Hospital	Park Ridge, IL	140223
Mayo Clinic - Saint Marys Hospital	Rochester, MN	240010
Mayo Clinic - Rochester Methodist Hospital	Rochester, MN	240061
Pitt County Memorial Hospital	Greenville, NC	340040
Summa Health System	Akron, OH	360020
The Ohio State University Hospitals	Columbus, OH	360085
The Western Pennsylvania Hospital	Pittsburgh, PA	390090
Vanderbilt University Medical Center	Nashville, TN	440039
Parkland Health and Hospital Systems	Dallas, TX	450015
University of Virginia Medical Center	Charlottesville, VA	490009
VCU Medical Center	Richmond, VA	490032
University of Wisconsin Hospital & Clinics	Madison, WI	520098

Teaching Hospitals

Hospital	City, State	ID No
Sutter General Hospital	Sacramento, CA	050108
Exempla Saint Joseph Hospital	Denver, CO	060028
Rose Medical Center	Denver, CO	060032
Halifax Medical Center	Daytona Beach, FL	100017
Mercy Medical Center-North Iowa	Mason City, IA	160064
Regional Medical Center	Madisonville, KY	180093
Beverly Hospital	Beverly, MA	220033
William Beaumont Hospital - Troy	Troy, MI	230269
St. Luke's Hospital	Chesterfield, MO	260179
Freeman Health System	Joplin, MO	260137
Deaconess Billings Clinic	Billings, MT	270004
NorthEast Medical Center	Concord, NC	340001

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The Centers for Medicare & Medicaid Services (CMS) is a Federal agency within the U.S. Department of Health and Human Services. Programs for which CMS is responsible include Medicare, Medicaid, State Children's Health Insurance Program (SCHIP), HIPAA, and CLIA. To learn more about CMS, visit About CMS.

To find information of interest to you, view the sections above for Professional, Government, and Consumer audiences.

Seeking a Career with CMS?

HIPAA Compliance

October 16, 2003 is the deadline for HIPAA compliance. If you have questions on HIPAA compliance, please see the following resources:

1. HIPAA Administrative Simplification website
2. HIPAA Administrative Simplification Frequently Asked Questions (FAQs)
3. Call the CMS HIPAA Hotline at 1-866-282-0659
4. Submit HIPAA Questions Electronically
5. HIPAA Transaction and Code Set Complaint Information

Headlines

Current Interest | Current Publications | Resources

- Medicare Announces Plan to Accept HIPAA Non-Compliant Electronic Transactions after October 16 Compliance Deadline
- CMS Issues Market Update on the Financial Stability and Performance of the Home Health Industry
- New End Stage Renal Disease (ESRD) Web Page Now Available
- Home Health Update - Q45IS Diagnosis Reporting Case Examples, Effective October 1, 2003
- CMS Announces the October 2003 Release of the CMS Quarterly Provider Update (QPU)
- CMS Proposes Changes in Classifying Inpatient Rehabilitation Facilities
- CMS Posts Correct Coding Initiative Edits on Internet
- CMS Issues Guidance to States Related to Increased Federal Medical Assistance Percentage (FMAP)
- Medicare Announces Final Rule on Hospital Responsibilities to Patients Seeking Treatment for Emergency Conditions
- Pneumococcal Vaccine Payment Increase Effective October 1, 2003

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Fueling a High-Performance Organization

One of the fundamental problems with our industry is that many who work in the field know very little about the business of healthcare. HealthLeaders member Patrick Shumaker tells executives about ways to teach employees about their own role in the business side of the industry.

The End of Pharmaceutical Kickbacks

Health leaders need to understand that every healthcare organization that violates the federal anti-kickback statutes by accepting benefits from a pharmaceutical company is risking civil and criminal liability. HealthLeaders member Kenneth Nolan says the only way for healthcare executives to protect their companies is to build a firewall between their organization and the pharmaceutical industry.

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October 2003

At the start of the year, federal lawmakers were optimistic that they would take action on front-burner topics such as Medicare, malpractice and the uninsured. But as fall descends on Washington, D.C., Congress leaves behind a trail of dead healthcare legislation, save one survivor: Medicare reform. And next year may not be much different if national security issues and the faltering economy stay in the legislative spotlight. So that begs the question: when will Congressional healthcare reform really happen?

How more specialized medical care is changing the healthcare landscape.

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INDUSTRY UPDATE WEBCAST

Our newly redesigned Market Overview reports are comprehensive information tools that help healthcare executives, strategic planners, vendors and consultants stay abreast of market trends in the 75 major metropolitan markets across the country, ranging in size from Boston to Lansing, Mich., and Sacramento to Little Rock, Ark. The HealthLeaders Market Overviews (formerly

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HEALTHSCOPE is an independent public information source provided by the Pacific Business Group on Health (PBGH) to help you select the best quality health plans, hospitals, doctors, and medical groups.

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SURVEY RESULTS

Did you know medical mistakes in hospitals are a leading cause of death in the United States, causing more deaths each year than car accidents, breast cancer and AIDS? The good news is most medical mistakes in hospitals are avoidable - which means something can be done to prevent them. Hospitals around the country are working hard to address this problem.

The Leapfrog Group was created to help save lives and reduce preventable medical mistakes by giving consumers information to make more informed hospital choices. More than 140 Fortune 500 corporations and other large private and public sector employers have joined The Leapfrog Group initiative, representing more than 34 million Americans. By clicking on the links below, you will discover information that hospitals provided directly to The Leapfrog Group about some of their efforts to reduce preventable medical mistakes, information that *you* can use when choosing a hospital.

The survey the hospitals filled out focuses on three patient safety practices. The Leapfrog Group chose these specific practices because of scientific evidence that each has significant potential to save lives by affecting factors that influence preventable medical mistakes or bad outcomes. All hospitals that volunteer information on these three patient safety practices by completing our survey should be recognized for their willingness to share information. At this point, very few hospitals have fully implemented the three recommended practices. However, all hospitals working toward implementing these practices should be commended.

The majority of the information that you will find on this site is for hospitals in the following regions: Atlanta, Georgia; California; East Tennessee; Minnesota; Seattle/Tacoma/Everett, Washington; St. Louis, Missouri; Central Florida; Colorado; Dallas/Ft. Worth, Texas; Illinois; Kansas City, Missouri; Maine; Massachusetts; Memphis, Tennessee; New Jersey; Hampton Roads, Virginia; New York Metro; Rochester, New York; Savannah, Georgia; Wichita, Kansas; Wisconsin. Although hospitals in all parts of the country are encouraged to fill out the survey, to date we have concentrated our outreach efforts in these areas. We intend to expand our outreach efforts across the rest of the nation in the near future.

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Welcome!

MHQP's mission is to improve the quality of health care services delivered to the residents of Massachusetts through broad based collaboration among health care stakeholders.

MHQP. . .

is a broad-based coalition of health care providers, plans and purchasers working together to promote improvement in the quality of health care services in Massachusetts.

The Partnership seeks to leverage the value of collaboration by tackling quality improvement initiatives that are more effectively addressed by a coalition than by a single member.

Web site

The Massachusetts Health Quality Partners (MHQP) is dedicated to improving the quality of health care services in Massachusetts, and we developed this Web site to help keep interested parties informed about our company and our current projects. If you would like more information about one of MHQP's current projects, please contact the person named at the bottom of that project page. If you have general questions about MHQP or the Web site, please send an e-mail to info@mhqp.org.

Spotlight Project

Rewarding Results Project

In October of 2002, MHQP received a $1 million grant from the Robert Wood Johnson Foundation to conduct a pilot program to evaluate the effectiveness of various forms of quality incentives on quality of care. As part of the Rewarding Results program, the pilot will evaluate whether rewards for quality affect physician adherence to evidence-based clinical practice guidelines for preventive care and management of common chronic medical conditions.

- Press Release

MHQP will develop a statewide data infrastructure that aggregates performance data across health plans. Together with information about quality incentive programs offered by health plans, the centralized quality performance database will enable MHQP to: (1) assess the impact of financial and non-financial incentives on quality of care, and (2) to create a major new program of feedback and public release of quality performance results on large physician organizations and independent medical groups. ...more

- Top

Massachusetts Health Quality Partners 709 Mount Auburn Street, 706-2E Watertown, MA 02472
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A special thanks to members of the Western New York Delegation of the New York State Legislature who supported grant funding to make myHealthfinder.com and its health care quality information available to you. We would also like to thank the members of the coalition.

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Pennsylvania Health Care Cost Containment Council

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency responsible for addressing the problem of escalating health costs, ensuring the quality of health care, and increasing access for all citizens regardless of ability to pay.

Agency Spotlight

NEW! Fall Newsletter

NEW! PHC4 FYI - Purchaser's Role in Quality Maternity Care

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PHC4 Annual Report 2001

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NCQA *Measuring the Quality of America's Health Care*

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NCQA Releases 2004 MBHO, PPO Standards on Web-Based Interactive Survey System

The National Committee for Quality Assurance (NCQA) today released 2004 standards and guidelines for its Managed Behavioral Healthcare Organization (MBHO) and Preferred Provider Organization (PPO) Plan Accreditation programs on its online survey platform, the Interactive Survey System (ISS). The transition to the ISS will allow MBHOs and PPO plans to undergo faster, more efficient surveys and receive more immediate feedback. NCQA will begin conducting MBHO and PPO surveys using the ISS as of July 1, 2004, when the standards go into effect.

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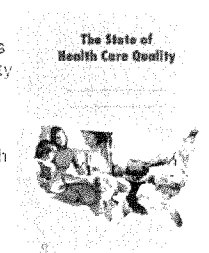
NCQA's *State of Health Care Quality* Report Finds Fourth Year of Performance Gains in Managed Care Health Systems

"Quality Gaps" Cause 57,000+ Deaths Annually



NCQA's annual *State of Health Care Quality* report shows that the nation's health care system is riddled with "quality gaps" that prevent millions of Americans from receiving "best practice" care. These gaps, the result of factors such as poor use of technology and irrational payment systems, lead to more than 57,000 avoidable deaths each year. The report also documents the enormous financial toll of commonplace failures to deliver appropriate care—nearly 41 million sick days and more than $11 billion in lost productivity could be avoided annually if well known "best practices" were more widely adopted. The observed "quality gaps" were not equally prevalent throughout the system—among health plans that measure and report on their performance, clinical quality was higher and showed strong gains. This marks the fourth year that the report found that among health plans that publicly reported their performance data, clinical care improved in most areas.

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