



Silicon Valley Manufacturing Roundtable April 30th Meeting Program

Options for Growth: Questions to Consider when Seeking Capital

Date: April 30, 2015

Time: 8 am – 10am

Location: Asteelflash (Auditorium) 4211 Starboard Drive, Fremont, CA 94538

RSVP: <http://bitly.com/Apr30SVMR>

Panel Overview:

Are you looking for growth capital, a way to provide liquidity to owners, or both? These seemingly different objectives involve the same financing options...bank debt, mezzanine debt, or equity. The type of money available, how much you should take and when you should take it will depend on where the company is in its lifecycle and the (financial) objectives of the different stakeholders. A panel comprised of an investment banker, equity/mezzanine investor, commercial banker, and industry leader will discuss the various issues and implications for you to consider. It will be an active discussion between the panel and audience in sharing their experiences and different perspectives.

We invite you to email questions in advance for the panel to address. Also, panel members will be available after the event to answer questions.

Panelists:

Hannah Kain, President & CEO, ALOM Technologies is President and CEO of ALOM, a global supply chain company she founded in 1997 headquartered in Fremont, California. She has been honored with the Manufacturing Institute STEP Ahead award, YWCA Tribute to Women award, inducted into the Silicon Valley Capitol Club wall of fame, named a "Woman of Influence" by the Silicon Valley Business Journal, and won the global Vistage Leadership Award.

Michael Hengl is senior vice president and group manager for Bridge Bank's East Bay Corporate Banking Division. Michael has 23 years of experience structuring lending facilities to companies of various size and stages of growth.

Biff Barnard is a managing partner of Barnard/Montague Capital Advisors, an investment banking advisory services company that represents middle-market companies in the private placement of equity and debt for recapitalization, growth, acquisitions, or leveraged buyouts. Biff has 45 years of experience. (Panelist)

Karen Bixby is a commercial banker with Mechanics Bank and has been advising companies on bank and non-bank financing options for 30+ years. Karen is well versed in the financing needs of manufacturing companies from early stage to well-established.

(Moderator)

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