

**City of San Jose Registered Lobbyists - 2009**

| Lobbyist Entity / Firm                           | Clients                                                                                                                                                                                                                                                                     | Individuals Lobbying under Entity                                        |
|--------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|
| <b>Callon, Linda - Berliner Cohen</b>            | Federal Realty Investment Trust<br>Hunter/Storm LC                                                                                                                                                                                                                          | Linda Callon,                                                            |
| <b>Carrillo, Pete (Silicon Valley Advisors)</b>  | American Chemistry Council                                                                                                                                                                                                                                                  | Pete Carrillo                                                            |
| <b>Cox, Castle &amp; Nicholson, LLP</b>          | Cisco Technology, Inc.<br>Coyote Housing Group<br>Williams & Dame Development, Inc.<br>SummerHill Homes                                                                                                                                                                     | Scott Birkey, Margo Bradish, Anne Mudge                                  |
| <b>Crazy Coyote</b>                              | Sol Focus, Inc.                                                                                                                                                                                                                                                             | John Kennett                                                             |
| <b>Cunneen, Jim (California Strategies, LLC)</b> | Athletics Baseball Company<br>SolFocus, Inc.                                                                                                                                                                                                                                | Jim Cunneen                                                              |
| <b>Diaz, Manny (Manny Diaz &amp; Associates)</b> | American Chemistry Council                                                                                                                                                                                                                                                  | Manny Diaz                                                               |
| <b>Guerra, Joe</b>                               | California Charter Schools<br>ACE Charter Schools<br>Saggau & DeRollo<br>Satellite Telework Centers                                                                                                                                                                         | Joe Guerra,<br>Tom Saggau, Dusin DeRollo (Ace)                           |
| <b>HMH Engineers</b>                             | American Metal and Iron<br>Borelli Investment Company<br>Cilker Orchards<br>J. Arthur Properties<br>Jim Alves<br>Republic Urban Properties - Western Div.<br>San Jose Flea Market<br>Summerhill Homes<br>The Irvine Company<br>Tishman-Speyer<br>Westfield Corporation Inc. | Tom Armstrong, Ray Hashimoto,<br>David Yocke, Melissa Lander, Bill Sowa, |
| <b>Hoge, Fenton, Jones &amp; Appel</b>           | Wickland Pipeline, LLC                                                                                                                                                                                                                                                      | Sean A. Cottle                                                           |

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| <b>Hopkins &amp; Carley, LC</b>                   | AvBase San José LLC<br>MTA Properties LP<br>Republic Services, Inc.<br>Tomato Thyme                                                                              | Joan R. Gallo                                                                                  |
| <b>Luce, Forward, Hamilton &amp; Scripps, LLP</b> | iStar Financial                                                                                                                                                  | Jennifer Renk, Tim Tosta                                                                       |
| <b>Matteoni, O'Laughlin &amp; Hechtman</b>        | American Metal & Iron, (AMI) Inc.<br>Bad Boys Bail Bonds, Inc.<br>Barbaccia Properties<br>Clear Channel Outdoor ("CCO")<br>Hospital Corporation<br>Safeway, Inc. | Norman Matteoni, Peggy O'Laughlin,<br>Bradley Matteoni, Gerald Houlihan,<br>Baroh G. Hechtman, |
| <b>Morley Bros., LLC</b>                          | Cisco Systems, Inc.<br>FOG Energy Corporation<br>Markovits & Fox, Inc./Fox Properties                                                                            | Sean Morley, Eric Morley,                                                                      |
| <b>Olsen, Barbara Zeitman</b>                     | Norcal Waste                                                                                                                                                     | Barbara Zeitman Olsen                                                                          |
| <b>Pirayou, Ash</b>                               | All-Pro Bail Bonds, Inc.<br>Coyote Valley Research Park, LLC<br>Pirayou Properties, LLC<br>Urban West Assoc. of San Diego, LLC<br>Westfield Corporation          | Ash Pirayou,                                                                                   |
| <b>Ruth and Going, Inc. (Gerry DeYoung)</b>       | Arcadia Development Co.<br>Rosemar Enterprises<br>Joey Lo<br>Valley Christian Schools                                                                            | Gerry DeYoung,                                                                                 |

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| <b>Saggau &amp; DeRollo, LLC (Partnership)</b> | Assn. of Retired SJ Police Officers & Firefighters<br>Ace Charter School<br>Azucar Latin Bistro<br>Bad Boys Bail Bonds<br>BP West Coast Products, LLC<br>Capers Loft<br>DTBA, LLC<br>Ei8ht Group, Inc<br>Four Amigos<br>Garden City Sanitation<br>Georgie Fan<br>M Bar Inc.<br>Motif, LLC<br>O'Flaherty's Irish Pub<br>South First Billiards<br>Voodoo Lounge<br>ZPD, Inc.                                                                                                                  | Tom Saggau, Dustin DeRollo,<br>Joe Guerra (sub) |
| <b>Strangis, Jerry</b>                         | AchieveKids,<br>AV Base San Jose, LLC<br>BFI Industries/Allied Waste<br>Bill Spencer / Spencer 3 Ways, Inc.<br>Core Development<br>Courtesy Tow<br>Irene Pestana<br>Kantilal Madhvani<br>McCarthy Land Development Company<br>McCarthy Ranch Limited Partnership<br>Mexican American Community Service Agency<br>Michael Roberts Construction<br>MTA Properties<br>Otto Environmental Systems NA, Inc.<br>Ruby Estates LLC<br>Silverstone Communities, John McMorrow<br>Yellow Checker Cabs | Jerry Strangis,                                 |
| <b>Sausedo, Patricia</b>                       | Edenvale Holdings<br>NAIOP, Silicon Valley Chapter                                                                                                                                                                                                                                                                                                                                                                                                                                          | Patricia Sausedo, Dennis C. Martin,             |
| <b>The Rossi Group (Matthew Rossi Love)</b>    | Garden City, Inc.                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Matthew Love                                    |

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| <b>The Schoennauer Company LLC</b>       | Ace Charter Schools<br>Berryessa-Jackson Partners, LLC<br>Castle Group California, Inc.<br>Cilker Orchards<br>Chiechi Parkwest III<br>Constructive Investment Group LLC<br>Creative Security Company, Inc.<br>Flea Market, Inc.<br>Hamilton Partners, LLC<br>Hudson Companies<br>Hudson Industrial Equities<br>Regional Medical Center of San Jose<br>Rocketship Education<br>San Jose Hospital, LP<br>Trumark Companies, LLC<br>Vista Montana Park Homes LLC<br>WTI, Inc (c/o Thompson Dorfman Partners)<br>Zanker Road Resource Management, LTD.<br>Zero Waste Energy Development Co., Inc. | Erik Schoennauer, Gary Schoennauer,                                                            |
| <b>Tonseth, Ralph G.</b>                 | Clear Channel Airports                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Ralph G. Tonseth                                                                               |
| <b>In-House Lobbyists --- Begin Here</b> |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                |
| <b>Affirmed Housing Group</b>            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | James Silverwood, Lindsay Quackenbush, Anna Scott,                                             |
| <b>ASC Properties, LLC</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Charles W. Davidson, Antonio Arreola, Mark Lazzarini, Sharanjit Kali-Rai                       |
| <b>Cisco Systems</b>                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Laurence G. Burnett, Suzanne Cooper, Spiro Kailas, Michelle Conn, Yolanda Muir, Derek Lesicko. |
| <b>Coleman Airport Partners, LLC</b>     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Deke Hunter, Ed Storm, Keith Wolff, Lew Wolff                                                  |
| <b>Comcast Corporation</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Laura Macias,                                                                                  |
| <b>DAL Properties, LLC</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Charles W. Davidson, Mark D. Lazzarini, Antonio V. Arreola,                                    |
| <b>Earthquakes Soccer, LLC</b>           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Keith Wolff, Lew Wolff,                                                                        |
| <b>FWSH Partners, LLC</b>                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Keith Wolff, Lew Wolff,                                                                        |
| <b>Green Republic LLLP</b>               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Michael R. Van Every, Erik Hayden, Todd Trekell, Mike Black                                    |

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|---------------------------------------------|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Home Builders Association                   |         | Jennifer Rodriguez                                                                                                                                                                                                              |
| Howard, Joshua                              |         | Joshua Howard                                                                                                                                                                                                                   |
| Hunter/Storm, LLC                           |         | Derel K. Hunter, Jr., Ed Storm<br>Curtis Leigh                                                                                                                                                                                  |
| Irvine Apartment Communities LLC            |         | Max Gardner                                                                                                                                                                                                                     |
| James, Tim (California Grocers Assn)        |         | Tim James                                                                                                                                                                                                                       |
| KB Home South Bay, Inc.                     |         | Chris Apostolopoulos, Sara Robbins<br>Ray Panek, Jeff McMullen, Steve Bull,<br>Marc Burnstein, Daniel Zwicker,<br>Talli Robinson, Jed Bennett, Henryk Tay,<br>Mike Miller, Todd Callahan,<br>Craig LeMessurier, Eric Van Dusen, |
| Oracle USA, Inc.                            |         | Pam Snyder, Travis Binen, John Mayhew,                                                                                                                                                                                          |
| Pacific Gas & Electric Company              |         | Papia Gambelin                                                                                                                                                                                                                  |
| Powell, David                               |         | David Powell, Tony Beers,                                                                                                                                                                                                       |
| Republic Urban Properties                   |         | Michael R. Van Every, Erik Hayden,                                                                                                                                                                                              |
| San Jose Downtown Assoc.                    |         | Scott Knies,                                                                                                                                                                                                                    |
| San Jose Silicon Valley Chamber of Commerce |         | Pat Dando, Patricia Sausedo                                                                                                                                                                                                     |
| San Jose Transit Village Partners, LLC      |         | David Neal, Chris Neale,<br>Mark Hirth, Ash Pirayou,                                                                                                                                                                            |

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|----------------------------------------------------------------------------------|----------------|---------------------------------------------------------------------------------------------------------------------------------------|
| <b>Santa Clara, San Benito County Building &amp; Construction Trades Council</b> |                | Neil Struthers, Josue Garcia,                                                                                                         |
| <b>Silicon Valley Sports &amp; Entertainment, LLC</b>                            |                | Donald Gralnek, Greg Jamison, Charlie Faas, Malcom Bordelon, Jim Goddard.                                                             |
| <b>South Bay Labor Council</b>                                                   |                | Cindy Chavez, Ben Field                                                                                                               |
| <b>Summer Hill Homes, LLC</b>                                                    |                | Joseph Head, Robert Hencken, Robert Freed, Vince Cantore, Katia Kumangar                                                              |
| <b>Zankar Road Resource Mgmt.</b>                                                |                | Richard Cristina, Barry Cristina, Jeff Cristina, Murray Hall, Jesse Weigel, Frank Weigel, Michael Gross, Emily Hanson, Paul Lineberry |