ABOUT THE RENT STABILIZATION PROGRAM

The Rent Stabilization Program’s mission is to oversee the City of San José’s Apartment and Mobilehome ordinances. Program staff members engage, educate and collaborate with residents of San José to build and maintain safe, healthy, and sustainable communities.

This guide is for San José mobilehome park owners and residents whose mobilehome space lots are covered by the City’s Mobilehome Rent Ordinance (MHRO) and Regulations.

The Mobilehome Rent Ordinance is supplemental to the STATE OF CALIFORNIA CIVIL CODE, Section 798 through 799.6 of the Mobilehome Residency Law (MRL) that governs mobilehome parks.

Residents may request a copy of this document from their park manager or they can visit the website: http://leginfo.ca.gov select Civil Code, and search for 798. Updates of the MRL are completed and made available to the public by February 1st of each year.

Disclaimer: This guide is not intended to be legal advice or a substitute for the Mobilehome Ordinance. The City of San José takes no responsibility for the quality of services provided by non-City agencies.
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WHAT IS THE MOBILEHOME RENT CONTROL ORDINANCE?

The San José Mobilehome Rent Ordinance covers (59) fifty-nine mobilehome parks and approximately 10,838 mobilehome spaces in the City of San José.

The Ordinance:
- Allows rent increases without an Administrative Hearing when the rent increase does not exceed the Maximum Annual Percentage Increase.
- Rent increase dates have been consolidated into one anniversary date for each park.

The Maximum Annual Rent Increase:
- Is 75% of the increase in the April San Francisco-Oakland-San José All-item Consumer Price Index (CPI) with a minimum of 3% and a maximum of 7%.
- Applies to all rent increases, with an effective date from October 1st through September 30th of the following year.

Refer to the Mobilehome Rent Ordinance, Part 4, Allowable Rent Increases.

WHAT IS THE MAXIMUM ANNUAL PERCENTAGE INCREASE?

The Mobilehome Rent Ordinance prohibits more than one rent increase in any (12) twelve-month period, for a continuous tenancy. Under the California Mobilehome Residency Law as well as the City of San José Mobilehome Rent Ordinance, a park owner must provide mobilehome residents with a (90) ninety-day rent increase notice.

The Maximum Allowable Percentage Increase is calculated at three quarters of the Consumer Price Index. However, the Ordinance allows rent increases of 3% to 7%. The City calculates the allowable rent increase annually.

A City notice of the Maximum Allowable Percentage Increase is distributed each June to all park owners for posting.

Maximum Allowable Percentage Increase Formula:
The April 2018 CPI for the San Francisco Area established by the Bureau of Labor Statistics reflected an annual percentage increase of 3.21%. Three-quarters of the CPI increase is 2.41% which is below the minimum of 3%. Therefore, in accordance with the requirements of Municipal Code Chapter 17.22, the Maximum Annual Percentage for October 1, 2018, through September 30, 2019, is set at 3%.
WHAT IS THE HOUSING & COMMUNITY DEVELOPMENT COMMISSION?

The Housing and Community Development Commission provides a forum for park owners and residents to offer input regarding the Rent Stabilization Program’s Ordinances, including the Mobilehome Rent Control Ordinance.

The Commission also reserves a seat for:

- One Mobilehome Resident representative and
- One Mobilehome Owner representative.

Some of the functions of the 13-member Housing and Community Development Commission are to make recommendations regarding:

- Rules, regulations, amendments, and/or changes that may be deemed necessary to ensure the ongoing operations and administration of the Ordinances; and
- Staffing levels and fees necessary to operate and maintain the mediation and administrative hearing process.


**Know the Basics**

**Fair Rate of Return to Mobilehome Park Owners**

Under the Mobilehome Rent Ordinance, park owners may file a Petition for a fair and reasonable return.

By filing a petition for a fair return, the park owner is requesting an increase in excess of Maximum Annual Percentage, previously set by the Rent Stabilization Program at 3%.

*For example*, if a mobilehome park’s current income, after expenses have been paid, is not as large as it was in 1985 (when adjusted for inflation), then the park owner may request a rent increase.

Refer to the Mobilehome Rent Ordinance, Part 4, Allowable Rent Increases.
**Petition Process Brief Overview**

**Park Owner’s Responsibility:**
- File a petition at least (95) ninety-five calendar days, but not more than (120) one hundred twenty calendar days before the date of the proposed rent increase with the Rent Stabilization Program;
- Submit supporting evidence;
- Notify mobilehome residents within (5) five working days of the date petition is filed;
- Make copies of the petition available along with all supporting documentation at the mobilehome park office; and
- Include the names and addresses of the mobilehome residents subject to the rent increase.

**Program’s Responsibility:**
Within (10) ten working days of the Rent Stabilization Program’s receipt of the park owner’s petition, the Program staff will notify both park owners and mobilehome residents of the:
- Date, time, location of
- Pre-Hearings and Hearing dates, and
- The Administrative Hearing Officer’s name.

Refer to the Mobilehome Rent Ordinance, part 6, Landlord Rent Petition, and Chapters 17.22.700 through 17.22.720

**Know the Basics**

**Hearing Process Brief Overview**

**A Pre-Hearing Conference is held to:**
- Review submitted documentation to be presented at the Hearing, and
- Determine an agenda for the Hearing.

Any determinations made at the Pre-Hearing Conference are **binding** on all parties at the Hearing.

**An Administrative Hearing is held to:**
- Review all evidence and testimony presented by all parties involved; and
- Make a final and legally binding written decision.

Once a final decision is made, Program staff will mail a copy of the decision to the park owner, residents, and representatives.

Refer to the Mobilehome Rent Ordinance, Part 7, Administrative Hearing, from Chapter 17.22.750 through 17.22.850.
**Who, What, When?**

**Hearing Attendees Include:**
- Hearing Officer, park owner, residents, their witnesses and representatives
- Rent Stabilization Program staff

**Petition and Supporting Documentation:**
- Such as audio recordings, other case materials, and copies of decisions are official public record

**Service Reductions:**
- A mobilehome resident may file a service reduction claim if the park owner petitions for a rent increase*
- A resident files the written claim with Program staff and provides proof of their claim for the Hearing Officer’s review

**Rent Increases above the Maximum Allowable Percentage Increase:**
- Are allowed if the park owner has petitioned and Program staff has approved and notified the residents of the petition
- A Hearing Officer has authorized the rent increase

*Mobilehome residents may seek civil penalties through the courts if management reduces services without filing a Petition for an Administrative Hearing.

**Know the Basics**

**Mobilehome Fee**

**Covered Mobilehomes**

Park owners are responsible for payment of the “mobilehome fee” for all mobilehome spaces covered by the Ordinance on or before **January 31** of each year.

Park owners may pass **one-half** of the fee on to the residents.

*Refer to the Mobilehome Rent Ordinance, Part 8, Fees.*

**Exempt Mobilehomes**

Mobilehome lots, **not** subject to the Ordinance, are not required to pay the annual “Mobilehome Fee.”

Park owners who claim an exemption are required to submit to the Program a completed **Mobilehome Fee Exemption Request Form** with all required documentation by the deadline listed on the Form.

*Refer to the Mobilehome Rent Ordinance, Chapters 17.22.900 through 17.22.950.*
Allowable Rent Increases Without Review—Brief Overview

Reasons Under Mobilehome Rent Ordinance:

- Does not exceed the Maximum Annual Percentage Increase; AND

- Last rent increase was more than 24 months ago; OR

- Immediately follows a vacancy by a mobilehome resident under certain circumstances, such as nonpayment of rent, late payments, material violation of the rental agreement

Reasons Under Mobilehome Residency Law:

- Following the termination of tenancy of the mobilehome resident by the landlord in accordance with the Mobilehome Residency Law, Sections 798.55-798.60; OR

- Immediately follows a vacancy by a mobilehome resident under certain circumstances, such as nonpayment of rent, late payments, material violation of the rental agreement

Refer to the Mobilehome Rent Ordinance, Chapter 17.22.450, Section (A-E)

FREQUENTLY ASKED QUESTIONS
Frequently Asked Questions

**MOBILEHOME ORDINANCE**

**Question:** Where can I find a copy of the City’s Mobilehome Rent Ordinance?

**Answer:** Visit the City of San José, Rent Stabilization’s website at www.sanjoseca.gov/rent or contact the Rent Stabilization Program at 408.975.4480 for more information about the Mobilehome Rent Ordinance.

**Question:** How does the Mobilehome Rent Ordinance define a “mobilehome?”

**Answer:** A structure transportable in one or more sections, designed and equipped to contain not more than one dwelling unit, to be used with or without a foundation system.

*Refer to the Mobilehome Rent Ordinance Chapter 17.22.160.*

**Question:** How does the Mobilehome Rent Ordinance define a “Resident?”

**Answer:** A person, including a mobilehome owner or mobilehome tenant, who occupies a mobilehome.

*Refer to the Mobilehome Rent Ordinance Chapter 17.22.200.*

**Question:** How does the Mobilehome Rent Ordinance define a “Tenant?”

**Answer:** A person who rents or leases a mobilehome from a mobilehome owner.

*Refer to the Mobilehome Rent Ordinance Chapter 17.22.210.*

**Question:** How do I know if the Mobilehome Rent Ordinance covers my mobilehome?

**Answer:** Mobilehome spaces permitted before September 7, 1979, and have a month-to-month rental agreement, are covered by the City’s Ordinance.

**Question:** What spaces are not covered by the Ordinance?

**Answer:** Mobilehome spaces are permanently exempt when:
* Plumbing, electrical, and sewer permits were issued after September 7, 1979.
* A mobilehome space is occupied by a park owner
* Units are owned or operated by a government entity or subsidized by a Housing Assistance Payment Program
* A resident has voluntarily entered into a rental agreement with a park owner where the rental agreement meets all of the following criteria:
  1. The rental agreement was entered into on or after January 1, 1986;
  2. The term of the rental agreement is excess of the twelve (12) months’ duration;
  3. The mobilehome space that is the subject of the rental agreement is used for the personal and actual residence of the mobilehome resident; and
  4. The first paragraph of the rental agreement contains a provision notifying the resident that the mobilehome space is exempt from the Mobilehome Rent Ordinance.

*Refer to the Mobilehome Rent Ordinance Chapter 17.22.350 through 17.22.390*
**Rent Increases**

**Question:** How often may my rent increase?
**Answer:** Rents increases occur once in a (12) twelve-month period. If the increase has not occurred in (24) twenty-four months or more, the park owner may increase the rent equal to the cumulative total of the Maximum Annual Percentage for the current and previous year.

**Question:** Can rents be increased above Maximum Allowable Percentage Increase?
**Answer:** Rents may be increased above the Maximum Allowable Percentage when there is a post-judgment settlement, abandonment, or in a case when a dealer removes a mobilehome out of the park.

Refer to the Mobilehome Rent Ordinance Chapter 17.22.135 and Chapter 17.22, Part 4 Allowable Rent Increases.

**Question:** Who should I contact if I believe my rent increase has exceeded the Maximum Allowable Percentage Increase?
**Answer:** Residents may consider speaking to their manager, calling the Rent Stabilization Program, or contacting a legal agency (provided in the Resource section).
MOBILEHOME PARK ROSTER

Note: Senior Parks are age-restricted communities, 55 years and older.

A

Ace Trailer Inn Village
2800 Monterey Rd.
San Jose, CA 95111
(408) 225-3204
District 7

Arbor Point
540 Bonita Ave.
San Jose, CA 95116
408-292-9684
District 3

B

Bella Rosa Mobilodge
1500 Virginia Place
San Jose, CA 95116
408-923-3066
District 5

C

California Hawaiian Mobile Estates
3637 Snell Ave.
San Jose, CA 95136
408-227-0360
District 10

Caribees Mobilehome Park
411 Lewis Rd.
San Jose, CA 95111
408-629-0624
District 7

Casa Alondra
5450 Monterey Hwy.
San Jose, CA 95111
408-578-5050
District 2

Casa Del Lago Mobilehome
2151 Old Oakland Rd.
San Jose, CA 95131
408-432-1320
District 4

Chateau La Salle
2681 Monterey Hwy.
San Jose, CA 95111
408-298-3230
District 7

Colonial Manor Mobilehome
Senior Park
3300 Narvaez Ave.
San Jose, CA 95136
408-269-4404
District 9

Cottage Trailer Grove
111 Barnard Ave.
San Jose CA, 95112
408-294-3811
District 3

County Fair Mobile Estates
270 Umbarger Rd.
San Jose, CA 95111
408-225-4333
District 7

Coyote Creek Mobilehome Park
2580 Senter Rd.
San Jose, CA 95111
408-279-0925
District 7

F

Foothills Mobilodge
655 S. 34th St.
San Jose, CA 95116
408-251-3655
District 5

G

Garden City Trailer Park
1309 Oakland Rd.
San Jose, CA 95112
408-288-9481
District 3

Golden Wheel Park
900 Golden Wheel Park Dr.
San Jose, CA 95112
408-453-3575
District 3

H

Hillview Mobilehome Park
241 S. Jackson St.
San Jose, CA 95116
408-288-9481
District 5

Hilton Mobile Park
661 Bonita Ave.
San Jose, CA 95116
408-297-2363
District 3

Hometown Eastridge Mobile Estates
1955 Quimby Rd.
San Jose, CA 95122
408-251-1401
District 8

Hometown Monterey Oaks
6130 Monterey Rd.
San Jose, CA 95138
408-225-1475
District 2

I

Imperial San Jose Mobile Estates
5770 Winfiled Blvd.
San Jose, CA 95123
408-227-1390
District 10

J

La Buona Vita Mobile Park
445 N. Capitol Ave.
San Jose, CA 95133
408-923-3119
District 5
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<th>Location</th>
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<th>Phone</th>
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<td>Lamplighter San Jose</td>
<td>4201 N. 1st St. San Jose, CA 95134</td>
<td>408-321-9331</td>
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<td>Magic Sands Mobile Community</td>
<td>165 Blossom Hill Rd. San Jose CA, 95123</td>
<td>408-225-1010</td>
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<td>Mayfair Trailer Park</td>
<td>1840 S. 7th St. San Jose, CA 95112</td>
<td>408-294-1707</td>
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<td>Mill Pond I Mobilehome Park</td>
<td>2320 Canoas Garden Ave. San Jose, CA 95125</td>
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<td>Mill Pond II Mobilehome Park</td>
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<td>408-267-9790</td>
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<td>Mobilehome Manor</td>
<td>1300 E. San Antonio St. San Jose, CA 96116</td>
<td>408-294-6789</td>
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<td>Moss Creek Mobilehome Park</td>
<td>2929 Aborn Square San Jose, CA 95121</td>
<td>408-274-5600</td>
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<td>Mountain Shadows Mobilehome Park</td>
<td>633 Shadow Creek Dr. San Jose, CA 95136</td>
<td>408-269-9090</td>
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<td>Mountain Springs Mobilehome Park</td>
<td>625 Hillsdale Ave. San Jose, CA 95136</td>
<td>408-266-7611</td>
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<td>Oak Crest Estates</td>
<td>4271 N. First St. San Jose, CA 95134</td>
<td>408-321-9499</td>
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<td>Old Orchard Mobile Park</td>
<td>2135 Little Orchard St. San Jose, CA 95125</td>
<td>408-244-9220</td>
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<td>Pepper Tree Estates</td>
<td>2150 Monterey Rd. San Jose CA, 95112</td>
<td>408-275-0588</td>
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<td>Quail Hollow Mobilehome Park</td>
<td>1445 S. Bascom Ave. San Jose, CA 95128</td>
<td>408-371-0116</td>
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<td>Rancho Santa Teresa Mobile Estates</td>
<td>510 Saddle Brook Dr. San Jose CA, 95136</td>
<td>408-227-9033</td>
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<td>Silver Creek Mobile Estates</td>
<td>1520 E. Capitol Exwy. San Jose, CA 95129</td>
<td>408-274-5455</td>
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<td>Sleepy Hollow Trailer Court</td>
<td>4210 Monterey Rd. San Jose, CA 95111</td>
<td>408-227-8873</td>
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<td>River Glen Mobilehome Park</td>
<td>2150 Almaden Rd. San Jose CA, 95125</td>
<td>408-269-2367</td>
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<td>Riverbend Family Park</td>
<td>1358 Oakland Rd. San Jose, CA 95112</td>
<td>408-453-5656</td>
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<td>San Jose Trailer Park</td>
<td>527 McLaughlin Ave. San Jose CA, 95116</td>
<td>408-292-8942</td>
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<td>San Jose Verde Mobilehome Park</td>
<td>555 Umbarger Rd. San Jose, CA 95111</td>
<td>408-295-3342</td>
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<td>San Jose Triller Park</td>
<td>527 McLaughlin Ave. San Jose CA, 95116</td>
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<td>Quail Hollow Mobilehome Park</td>
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<td>South Bay Mobilehome Park</td>
<td>1350 Oakland Rd.</td>
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<td>Spanish Cove Mobilehome Park</td>
<td>2600 Senter Rd.</td>
<td>408-275-9360</td>
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<td>Summerset Mobile Estates</td>
<td>P.O. Box 878 Alviso</td>
<td>408-946-1990</td>
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<tr>
<td>Sunset Mobile Manor</td>
<td>555 McLaughlin Ave.</td>
<td>408-297-0360</td>
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<td>Sunshadow Mobilehome Park</td>
<td>1350 Panoche Ave.</td>
<td>855-569-2736</td>
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<td>Town &amp; Country Mobile Village</td>
<td>195 Blossom Hill Rd.</td>
<td>408-225-3165</td>
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<td>Trailer Tel RV Park</td>
<td>1212 Oakland Rd.</td>
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<td>Trailor Terrace Park</td>
<td>3010 Monterey Hwy.</td>
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<td>Triangle Trailer Park</td>
<td>1410 N. Tenth St.</td>
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<td>Villa Teresa Mobile Community</td>
<td>Senior Park</td>
<td>408-629-2424</td>
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<td>Village of the Four Seasons Mobilehome Park</td>
<td>200 Ford Rd.</td>
<td>408-275-6771</td>
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<td>Walnut Mobilehome Park</td>
<td>4320 Monterey Rd.</td>
<td>408-226-1900</td>
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<td>Western Trailer Park</td>
<td>2784 Monterey Rd.</td>
<td>408-225-7255</td>
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<td>Westwinds Mobilehome Park</td>
<td>500 Nicholson Ln.</td>
<td>408-225-2441</td>
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<td>Whispering Hills Mobilehome Park</td>
<td>2780 E. Capitol Expy.</td>
<td>408-227-8473</td>
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<td>Willow Glen Mobile Estates</td>
<td>1850 Evans Ln.</td>
<td>408-432-7440</td>
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<td>Winchester Ranch Mobilehome Community</td>
<td>500 Charles Cali Dr.</td>
<td>408-274-4233</td>
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Mobilehome Referrals & Resources

CITY OF SAN JOSE

City Council Office
200 E. Santa Clara St. 18th Floor, San José, CA 95113
(408) 535-4900
www.sanjose.gov
Contact your City Council Member to speak about issues in your Council District. Refer to the Mobilehome Roster to determine your district.

Department of Housing
Rent Stabilization Program
200 E. Santa Clara St. 12th Floor, San José, CA 95113
408-975-4480 (Main Line)
408-975-2645 (Mobilehome Analyst)
www.sanjoseca.gov/rent
Provides referrals and general information on Mobilehome Rent Ordinance and Regulations.

Recycling & Garbage
200 E. Santa Clara St. 10th Floor San José, CA 95113
(408) 535-3500
http://www.sanjoseca.gov
Assists with garbage and sewage billing and concerns.

COUNTY OF SANTA CLARA

Department of Environmental Health
1553 Berger Dr., Bld. 2, San José, CA 95112
(408) 918-3400
www.sccgov.org
Assists with filing complaints regarding swimming pools, sewage overflow, garbage and trash.

Weights and Measures
1553 Berger Dr., Bld. 1, San José, CA 95112
(408) 918-4601
www.sccgov.org
Assists with filing complaints regarding utility meter readings.
**Small Claims Court**
191 N. First St., San José, CA 95113  
(408) 882-2100 (Option # 2, then Option # 6)  
www.scselfservice.org  
Provides information on how to file a claim, what to expect at court, and questions about court judgement decisions.

**STATE OF CALIFORNIA**

**Housing and Community Development**
2020 W. El Camino Ave. Sacramento, CA 95833  
(800) 952-5275  
www.hcd.ca.gov  
Assists with mobilehome registration, planning and community development, building standards, grants and funding, and policy and research.

**Office of the Mobilehome Ombudsman**
P.O. Box 31, Sacramento, CA 95812  
(916) 263-4742 (Sacramento Area),  
(800) 735-2929 (TTD Number)  
www.hcd.ca.gov  
Assists with filing complaints and/or obtaining information regarding health and safety concerns, fraudulent mobilehome sales, Mobilehome Residency Law, and local resources.

**California Public Utilities Commission**
505 Van Ness Ave., San Francisco, CA 94102  
(415) 703-2782  
www.cpuc.ca.gov  
Regulates privately owned electric, natural gas, telecommunications, water, and more. Assists with utility billing or servicing issues and accepts complaints.

**Department of Fair Employment & Housing**
2218 Kausen Dr., Suite 100, Elk Grove, CA 95758  
(800) 884-1684  
(800) 700-2320 (TTY)  
www.dfeh.ca.gov  
Protects the people of California from unlawful discrimination in employment, housing, and more.

**Superior Court of California**
Self Service Center  
191 N. First St., San José, CA 95113  
(408) 882-2926  
www.scscourt.org/self_help

**LEGAL QUESTIONS & CONCERNS**

**Bay Area Legal Aid**
Legal Advice Line  
(800) 551-5554  
www.baylegal.org  
Provides free legal advice and representation to low-income tenants with housing issues.

**Law Foundation of Silicon Valley**
Fair Housing Law Project  
(408) 280-2452  
Volunteer Eviction Assistance Clinic  
(408) 280-2424  
www.lawfoundation.org  
Provides legal advice tenants and landlords with housing and other civil issues. May also provide legal representation to qualifying patrons.
Project Sentinel  
(408) 720-9888  
www.housing.org  
Provides mediation services and legal advice regarding Landlord-Tenant problems. Investigates housing discrimination claims.

Santa Clara County Bar Association Lawyer Referral Service  
(408) 971-6822  
www.sccba.org  
Provides services to city residents from San José, Milpitas, Los Gatos, Campbell, Willow Glen, Cupertino, and Sunnyvale.

Senior Adults Legal Assistance (SALA)  
Central County Office  
(408) 295-5991  
www.sala.org  
160 E. Virginia St., Ste. 260, San José, CA 95112  
Provides a range of legal services to persons of age 60 or older of Santa Clara County.

Asian Law Alliance  
991 W. Hedding St., Ste. 202, San José, CA 95126  
(408) 287-9710  
www.asianlawalliance.org  
Provides legal advice and services in housing and other resources.

**MOBILEHOME ASSOCIATIONS**

**Park Resident Organizations:**
Golden State Manufactured-Home Owners League (GSMOL)  
14802 Beach Blvd., La Mirada, CA 90638  
(714) 994-9528  
(800) 888-1727  
www.gsmol.org  
Provides legislative advocacy to its members and education at national, state, and local levels to protect and promote the health, safety, welfare, rights, and investment of members.

**Park Owner Organizations:**
Manufactured Housing Educational Trust (MHET)  
25241 Paseo de Alicia, Ste. 120, Laguna Hills, CA 92653  
(949) 380-3303  
www.mhet.com  
Provides education to park owners and managers of mobilehome parks about mobilehome park operations and community issues.

Western Manufactured Housing Communities Association (WMA)  
455 Capitol Mall, Ste. 800, Sacramento, CA 95814  
(916) 448-7002  
www.wma.org  
Promotes and protects the interest of park owners, operators, and developers of mobilehome park communities in California.

**COMMUNITY SERVICES**

Community Housing Partnership  
20 Jones St., Ste. 200, San Francisco, CA 94102  
(415) 852-5300  
www.chp-sf.org  
Provides case management, health services, and youth & family programs.
Graffiti Hotline
1661 Senter Rd., Building G., San José, CA 95112
(408) 277-4444
www.sanjoseca.gov/prns/antigraffiti/
Provides graffiti abatement via public reporting.

Health Trust
Meals on Wheels
3180 Newberry Dr., Ste. 200, San José, CA 95118
(408) 961-9870
www.healthtrust.org
Provides a delivery of hot, nutritious meals five days a week to home-bound individuals.

Sacred Heart Community Services
1381 S. First St., San José, CA 95110
(408) 885-9071
www.sacredheartcs.org
Provides a variety of resources including but not limited to, food, clothing, and housing assistance to residents of Santa Clara County.

Mobilehome Repairs:
Habitat for Humanity- Home Repair and Rehabilitation Program
2619 Broadway, Oakland, CA 946112
(510) 803-3388
www.habitatebsv.org
Provides a home repair grant through their rehabilitation program for qualifying mobilehome residents. Application forms may be found online.

Thank you for staying informed!